



MEMBERSHIP DEFINITION

Normal Membership of the group shall be open to all Airlines and Freight Forwarders.

- Members will meet the required Membership Criteria as per Attachment B.
- Cost of membership shall be as per the table at Attachment C.
- Members will have the right to vote at Membership Meetings.
- Members will have the right to nominate candidates for the Board.
- Members will elect the Board.
- Members will approve the core direction of Cargo 2000.
- Members will approve the Membership fees, any significant changes to the membership structure and any special assessments.
- Members will receive in full all relevant Cargo 2000 materials.
- Members must meet the membership criteria set out in Attachment B, or reasonably satisfy the Board of their intention to do so within an agreed timescale.
- Only Certified Normal Members may use the Cargo 2000 Brand in their marketing, but only for and in the country stipulated in the membership agreement and quality certificate.

Associate Membership of the group shall be open to all Airlines and Freight Forwarders.

- Associate Members will meet the required Membership Criteria as per Attachment B.
- Cost of associate membership shall be as per the table at Attachment C.
- Associate Members will have the right to observe at Membership meetings.

Associate Members will receive:

- Executive Summary of Cargo 2000.
- Certification criteria for Cargo 2000.
- C2K – MS Quality Standards.
- Web-site access.
- Press releases and Cargo 2000 updates.
- Associate Members who become Normal Members will be credited at the rate of US\$1,000 per full month, or US\$500 per month for Associate Members with Limited Operations status, of unused membership against Normal Membership fees.

Industry Associate Membership of the group shall be open to any participant in the airfreight logistics chain, except airlines or freight forwarders.

- Industry Associate Members will meet the required Membership Criteria as per **Attachment B**.
- Cost of industry associate membership shall be as per the table at **Attachment C**.
- Industry Associate Members will have the right to observe at Membership meetings.
- Industry Associated Members are required to work within the Cargo 2000 Quality management system and will be subject to quality audits. Only Certified Industry Associated Members may use the Cargo 2000 Brand in their marketing.

Industry Associate Members will receive:

- Executive Summary of Cargo 2000.
- Certification criteria for Cargo 2000.
- C2K-MS Quality Standards.
- Web-site access.
- Press releases and Cargo 2000 updates.

Member's subsidiary Companies

- Where Members have a controlling interest (51% or more) in an associated company (operating in the same line of core business) they may include this company's operations under their Cargo 2000 activities. (Reporting and Quality Certificate will be consolidated under the Members name)
- Where Members exercise control of a company's operations, but do not hold a controlling interest due to foreign ownership regulations they may apply to C2K Management for a special dispensation to this policy.
- Subsidiary companies who wish to report under their own name must become a Member in their own right.
- Members wishing to include a subsidiary company must notify C2K management in order that the necessary technical and administrative arrangements can be implemented.

ATTACHMENT B

MEMBERSHIP CRITERIA – Regional / Global MEMBERS

1. Applicants for membership will be required to comply with the Cargo 2000 Quality Management System requirements and be certified accordingly.
2. Members are required to achieve and maintain Phase 1 Certification at one major site within 12 months of joining.

MEMBERSHIP CRITERIA – Regional / Global ASSOCIATE MEMBERS

1. Must have a demonstrable commitment to Quality Management and is required to achieve and maintain Phase 1 Certification at one major site within 12 months of joining.
2. Must sign the Cargo 2000 Notice of Non-Disclosure.

MEMBERSHIP CRITERIA – Regional / Global INDUSTRY ASSOCIATE MEMBERS

Industry Associates:

1. Must be providing services in at least one of the gateways specified in the network plan.
2. Must have a demonstrable commitment to Quality Management.
3. Must demonstrate their ability to comply with the relevant C2K-MS.
4. Must be financially sound.
5. Must be sponsored by a Cargo 2000 Member.
6. Must be approved by the Cargo 2000 Board.
7. Must sign the Cargo 2000 Notice of Non-Disclosure.

ATTACHMENT C

MEMBERSHIP FEES per year

Category	Company Size	Annual Fee (USD)	Audits Included	Additional Audit Fees (USD per audit)
Regional Membership	Up to 5 countries or less than 20 sites	\$10,000	1	n/a
Global Membership	All Others	\$25,000	2	\$1,500.00
Regional Associated Membership	Up to 5 countries or less than 20 sites	\$5,000	n/a	n/a
Global Associated Membership	All Others	\$10,000	n/a	n/a
Regional Industry Associate	Single Country	\$10,000	1	n/a
Global Industry Associated Membership	All Others	\$25,000	2	n/a
Qcargo User		\$960	n/a	n/a

NOTE:

Members located with their head office in Europe (Euro currency based countries, plus the UK, Switzerland and Scandinavia) will be invoiced for the yearly membership fee in EURO currency and are requested to settle the invoice in EURO. The valid exchange rate for the financial year 2008 has been fixed at EUR 1.00 = USD 1.25